



# Southern Spirit Cruises



## 2018 SEASON RATES PUERTO PIRÁMIDES - PENÍNSULA VALDÉS



GESTIÓN  
DE LA CALIDAD  
Empresa con Certificación  
ISO 9001:2008



GESTIÓN  
AMBIENTAL  
Empresa con Certificación  
ISO 14001:2005



IRAM SECTUR 42.300:2008 - Servicios turísticos en áreas naturales protegidas  
IRAM SECTUR 42.560:2009 - Navegación Turística en Embarcaciones a Motor.

Empresa certificada desde  
septiembre 2013

## WHALE WATCHING TRIPS

**RIBs:** Zeus and Islas Malvinas Argentinas  
**MAXIMUM CAPACITY PER TRIP:** 60 passengers

**SEMI-SUBMERSIBLE:** Yellow Submarine  
**MAXIMUM CAPACITY PER TRIP:** 50 passengers

**OPERATING SEASON:** 15<sup>th</sup> June to 15<sup>th</sup> December

**TRIP DURATION:** 1 and ½ hours

**DEPARTURES:**

- June: 10:00, 12:00, 14:00 and 16:00 hs.
- July and August: 10:00, 12:00, **14:00 (Yellow Submarine)** and 16:30 hs.
- September and October: 09:30, **11:30, 13:30**, 15:30 and 17:30 hs.
- November: 09:30, 11:30, 13:30, 15:30 and 17:30 hs.
- December: 09:30, 11:30, 13:30, 15:30 and 17:30 hs.

(Traditional whale watching aboard RIBs)

*(Underwater whale watching aboard Yellow Submarine)*

## RACK RATES PER PASSENGER

Season		Service	Adult	Junior	Child
Low Season	15 <sup>th</sup> June to 31 <sup>st</sup> August	Traditional whale watching	ARS \$ 1400	ARS \$ 700	ARS \$ 0
	1 <sup>st</sup> July to 31 <sup>st</sup> August	Underwater whale watching	ARS \$ 2800	ARS \$ 1400	ARS \$ 0
High Season	1 <sup>st</sup> September to 15 <sup>th</sup> December	Traditional whale watching	ARS \$ 1750	ARS \$ 875	ARS \$ 0
	1 <sup>st</sup> September to 31 <sup>st</sup> October	Underwater whale watching	ARS \$ 3500	ARS \$ 1750	ARS \$ 0

- **Adult:** passenger older than 12 years old.
- **Junior:** passenger between 4 and 12 years old (this is not applicable to minors groups).
- **Child:** passenger of 3 years old or younger.

**The rate includes:**

- Navigation on the waters of the Golfo Nuevo departing from Puerto Pirámides to watch the southern right whale and, depending on the season of the year, sea lions and different seabirds
- Narration made by a bilingual guide/naturalist (English/Spanish)
- Safety equipment
- VAT (10.5%)

**Note:** All the rates are expressed in Argentine pesos (ARS), they include taxes and are subject to changes without prior notice.



## OUR SERVICES

### TRADITIONAL WHALE WATCHING

The Southern Spirit regular trip consists of an excursion on the Golfo Nuevo waters to watch southern right whales. The departure is from Puerto Pirámides and the trip sails up to an approximate range of 10 miles, depending on the position of the animals. Apart from enjoying beautiful coastal landscapes, you might be able to watch sea lions in their rookeries together with Patagonian typical seabirds.

More than 20 years of experience in whales watching navigation on the Golfo Nuevo have proved that RIBs (rigid inflatable boats) are ideal vessels for their operational flexibility, and for being chosen by passengers for their viewpoint and proximity to the animals. Southern Spirit S.A. have designed two twin purpose-built RIBs (Islas Malvinas Argentinas and Zeus). These boats built with top safety equipment and latest boating technology can accommodate up to 60 passengers.

### UNDERWATER WHALE WATCHING



This tour takes place aboard the semi-submersible Yellow Submarine. Unlike other boats, this semi-submersible allows us to observe the whales immersed in their world. Underwater, the perspective is completely different; the experience is the same as if you were diving with them. While staying close to the ship, we will see all the time through the 40 windows of the underwater cabin. On board, passengers can move freely and choose the ship's deck to observe from the surface of the water as in a traditional whale watching excursion.

## NAVIGATION AREA



### Departures

Puerto Pirámides (northeast of Golfo Nuevo).

### Navigation area

An approximate range of 10 miles from the point of departure, depending on the position of the animals.

## VESSELS' FEATURES and CREW

### RIB ISLAS MALVINAS ARGENTINAS

- Length overall: 42 feet (12.80 metres)
- Beam overall: 15.25 feet (4.65 metres)
- Draft: 4.8 feet (1.46 metres)
- Hull material: FRP (Fibreglass Reinforced Plastic)
- Engine specification: 3 x 250 hp Evinrude Etc.
- Cruising speed: 25 knots
- Energy: 12 volts
- Maximum number of passengers: 60



### RIB ZEUS

- Length overall: 42 feet (12.80 metres)
- Beam overall: 15.25 feet (4.65 metres)
- Draft: 4.8 feet (1.46 metres)
- Hull material: FRP (Fibreglass Reinforced Plastic)
- Engine specification: 2 x 250 hp Evinrude Etc.
- Cruising speed: 25 knots
- Energy: 12 volts
- Maximum number of passengers: 60



## Semi-submersible YELLOW SUBMARINE

- Length overall: 49.87 feet (15,20 metres)
- Beam overall: 13.12 feet (4,00 metres)
- Draft: 6.89 feet (2,10 metres)
- Hull material: Shipbuilding steel
- Superior deck visibility: 360°
- Underwater cabin visibility: 40 windows (20 per side)
- Engine specification: 2 x 275 HP Mercury Verado
- Cruising speed: 6 knots
- Energy: 12 volts
- WC: yes
- Maximum number of passengers: 50



### CREW ABOARD

- Captain (Professional Skipper)
- Mariner
- Bilingual guide (Spanish/English)

### SAFETY ON BOARD

- VHF radio
- GPS, radar, compass, echosounder and chip log
- System and equipment for fire fighting
- Life jackets for all passengers
- Life rafts



## RESERVATIONS

Reservations must be requested through e-mail or telephone to Southern Spirit's Reservations Office.

- **Phone:** (+54) 280 4473043 or (+54) 9 280 4572551.
- **E-mail:** [reservas@southernspirit.com.ar](mailto:reservas@southernspirit.com.ar)

We will appreciate your sending us the following information:

- Number of passengers (let us know if any passenger is a junior or a child )
- Date and time of the trip requested.
- Do not forget to mention if any passenger needs special assistance for boarding.
- Phone number.

## PAYMENTS (for groups of more than 10 passengers)

Payments can only be made by a bank deposit or wire transfer to the account listed below :

Banco Galicia:

Branch: Puerto Madryn

Current account in Argentine pesos: 3023-2 256-5

CBU (Unique Bank Code) of this account: 0070256220000003023255

Holder: Southern Spirit S.A.

CUIT (Unique Code for Revenue Identification): 30-71055543-1

Once you have made the payment, please e-mail us the details of your company in order to issue the corresponding invoice (registered name, CUIT, address, telephone).



## RESERVATIONS AND CANCELLATIONS POLICY

### Individual passengers:

Passengers who have a reservation must pay it at our Boarding Station one hour before boarding. Otherwise, the places will be released and the tour will be rescheduled subject to available seats.

### Groups (10 or more passengers):

The confirmation of the reservation requires the payment of 30% of the total amount of the reservation. All the reservations which have not been partially paid will be considered as a provisional reservation, in which case Southern Spirit S.A. will have the right to use of the corresponding places.

The remaining amount of money to make up the total balance of the services requested must be paid at least 48 hours before the date in which the group will take the service.

In all cases, the services must be paid in full.

### Cancellations:

If the reservation is cancelled within 48 hours before our services are rendered, the total amount paid will be refunded, in which case only bank expenses, if any, will be deducted.

If the reservation is cancelled within 24 to 48 hours before our services are rendered, Southern Spirit will refund 50% of the payment and bank expenses, if any, will be deducted. If the reservation is cancelled within the 24 hours prior to the date the cruise is to sail, 100% of the total amount of the services requested will be deducted, waiving in this case any right to be refunded for the amount paid.

## CONTINGENCIES POLICY

In case contingencies arise hindering the normal operation of the schedule, the following steps will be taken.

### In case of adverse weather conditions

- **If adverse weather conditions arise before the day starts (closed port):**

Our Operations Department will keep the weather forecast updated everyday, and prepare a possible new program of the departures ready the day before the tour. The clients (companies, direct

passengers, etc.) will be informed about the weather forecast and its operating conditions. This will surely ease the route map.

Our company is permanently in contact with the Argentine Coast Guard (PNA), the institution in charge of authorising the operation of the port. Once PNA opens the port, the times originally assigned or previously agreed with the client will be respected.

When the tour is cancelled for unfavorable climate causing inconveniences to passengers, a new schedule will be offered according to available seats, or the total amount paid will be refunded without any penalty whatsoever.

- **If the adverse weather conditions arise during the tour:**

The captain of the boat and the manager, both being responsible for the services quality, will evaluate together and decide according to their good judgment about the possibility of aborting the trip bearing in mind the passengers' safety and comfort. The captain must call off the tour if the Argentine Coast Guard so requires.

If the navigation must be called off due to adverse weather conditions before  $\frac{3}{4}$  of the time planned had elapsed, a new program will be offered in following trips according to available seats, in which case no refunds will be made. In case the service must be cancelled after  $\frac{3}{4}$  of the time planned had elapsed, the service will be considered rendered.

Once the operating conditions are restored and the port is authorised by the PNA, the original program will be resumed so as not to prompt delays in the schedule not affected by adverse weather conditions.

Note: If the port is closed for half a day, when the navigation is resumed, the authorities will enable operators to use a second boat during the rest of the day. If the port is closed all day long, a second boat could be used the following day during all day. Both cases will clearly moderate the demand of passengers who could not make the navigation due to adverse weather conditions.

- **If the conditions for the departure of semisubmersible Yellow Submarine are not given:**

The excursion in the Yellow Submarine is subject to weather conditions. In case the captain determines that it is not possible to board the Yellow Submarine during the whale season, passengers may choose to take the traditional whale watching trip at the scheduled time of departure with the reimbursement of the rate balance, delay the excursion to the next underwater trip available, or request a refund of the amount paid.

If in summer season the captain decides to cancel any of the Yellow Submarine trips due to inadequate weather conditions, the service will be provided in a traditional boat, in which case no refunds will be made.

## Reasons beyond the control of the company which impact the normal rendering of the services

- **Latecomer groups who join the following group:**



The timetable originally assigned will be respected and the group delayed will be rescheduled in another departure of the same day, so as not to impact on the service of the rest of the passengers.

Should there not be available departure times on that same day, the company will try to schedule again the excursion for another day, trying not to affect the service of the rest of the passengers. In case the parties could not come to an agreement, no refunds of the amounts paid are contemplated, regardless of the company's efforts to work out the inconvenience.

### Unexpected circumstances inherent to the company

- **When elements that impact on the tour break down (engine of the vessel, tractor truck, trailer, pier, etc.)**

Passengers and agencies will be immediately informed of the situation. If the failure makes departure times to be modified, clients will be offered a re-schedule according to the following departures programmed considering the available seats.

If the breakdown occurs in the vessel, it will be replaced using the second one.

In all cases, when the rendition of the services is disturbed for unexpected circumstances inherent to the company, the total amount paid will be refunded.